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Volume 2, Issue 3

April 2013 Quarterly Newsletter

Officer's Message

Is Life Long Learning Important?

By no means am I a person that has traveled internationally excessively. However I have been fortunate to be able to escape to some unique places such as Aruba, China, the Bahamas and of course Canada! I am primarily a domestic individual, born and raised in Ohio and have been able to travel to some great places in the United States as well. I bet you are asking yourself, what does this have to do with lifelong learning? Well, it wasn't until I traveled to China back in 2010, that I discovered a part of myself that, I suppose, I kept undercover for most of my life.

I always knew in college, when I was trying to achieve my bachelor's degree, that when the Professor marked off a point or two on a paper,

I was not happy. It did not impact me too much though as I went ahead and achieved my degree with a double major and graduated Cum Laude. It wasn't until the end of my Bachelor's degree when I started my Master's program that I was fixated on learning. This time when the Professor marked off one point, I was very upset at myself for not learning enough. I went on to graduate with distinction and was proud of myself for my accomplishment.

Shortly thereafter, I traveled to China on business. Shanghai, Ningbo and other rural areas were the places that were my new adventures, food, language, housing, culture, everything was new. I soaked in the experiences. The three weeks went by fast and as I traveled back to the United States, on that sixteen hour flight, I thought about what I learned and how it had changed me. I recalled how much I enjoyed the educational aspects of my trip. It was then I realized and verbalized how much I enjoyed learning.

Some facts that I picked up on my China trip that helped me realize my fondness of learning: **Everyone**, children and adults of working age, in China know how to speak and understand English, some choose not to speak it but they understand it. I read in a Chinese newspaper that they had one million students graduating with their Master's degree during the time I traveled there, YES – I read it twice, I MILLION Master's Degrees.

So I thought, and related it to myself and also to my son who was, at the time, graduating from high school. **HOW DOES A PERSON COMPETE WITH THE ENTIRE WORLD THAT SPEAKS MULTIPLE LANGUAGES AND HAS MASTER'S DEGREES OR HIGHER EDUCATIONAL DEGREES? WHAT IS MY COMPETITIVE ADVANTAGE???**

LIFE LONG LEARNING is the answer – Don't just be a member of the PMAC or ISM - be an active participant in your affiliate! Take that extra step and get your CPSM and CPSD. Go on PMAC tours, go to dinner meetings and accumulate additional knowledge about your profession. Network with your peers, be on a committee or on the Board of Directors - the knowledge that you accumulate from these things is immeasurable and can add to your skill set that employers fixate on when looking through **hundreds** of resumes.

It not only helps you in a new career but in your present career by learning new technology or new ways of performing a task, new suppliers etc. It raises your self esteem, your knowledge base and who knows, you may even make a friend or two, or many more - like I did!

Life Long Learning – take a few hours each month for you. This can only add to your knowledge, as well as your resume, and will strengthen your competitive advantage tenfold.



Marlene Strande, Vice President of PMAC, is Materials / Purchasing Manager at JBT Foodtech

Upcoming Events - For more info, visit www.PMAC.org

CAREER FAIR:

Kent State University Fall Job & Internship Fair ~ Noon to 4pm
October 30, 2013

ISM's 98th Annual International Supply Management Conference and Educational Exhibit (Dallas TX) ~
April 28 - May 1, 2013

May 16, 2013
PMAC Dinner Meeting
September 19, 2013

DEVELOPMENT:

Managing Indirect Spend: Its Rise to Prominence (ISM Affiliate Webcast)
April 25, 2013

Supply Management Trends (ISM Affiliate Webcast)
July 11, 2013

ISM Risk Management Conference (Chicago, IL) ~ July 25 - 26, 2013

SPECIAL EVENTS:

Vitamix Tour ~ Strongsville
1:30pm EST ~ May 6, 2013

PMAC Golf Outing ~
June 17, 2013
Coppertop at Cherokee Hills Golf Club, Valley City, Ohio

6th Annual ISM Hispanic and Latino Supply Management Summit (Dallas, TX) ~ April 30, 2013

PMAC DINNER MEETINGS:

S.Holmes Mansfield Award Presentation, and 'The Power of You—How to Motivate, Inspire & Achieve' ~

Great Lakes Brewing Company Tour ~ Cleveland 1:30pm EST



Glossary of Key Supply Management Terms

OLAP—ONLINE ANALYTICAL PROCESSING (OLAP) - The performing of analysis interactively. OLAP allows users to gather data from various sources and to analyze it in many different ways in order to help in the decision-making process.

Welcome New Members

"We are still
masters of our fate.
We are still
captains of our
souls."

Winston Churchill



MEMBER NAME	EMPLOYER	POSITION
David Bolton	Rotek	Materials Manager
Ralph Carlton	Goodrich Corp	Senior Global Sourcing Manager
Carmen Carlucci	Progressive Insurance	Commodity Agent II
Christopher Gardner	JBT Foodtech	Buyer
Kimberly Hanko	PolyOne Corporation	Sr. Sourcing Specialist
Carl Henderson	TECT Power	Buyer
Laurie Hinton	Process Technology	Buyer/Planner
Kraig Obarski	TransPerfect Translations	Director, Business Development
Jason Prykuda	Pilgrim Harp	Sourcing Specialist
Steve Rogonjic	Rockwell Automation	Supplier Manager
Gurvis L Smith	University of Akron	Student
Ryan Sliffe	Bendix CVS	Buyer
Danhao Song, CPSM	Cliffs Natural Resources	Sourcing Manager

PMAC offers new Certification Readiness Classes (CRC)

We are pleased to offer our membership and fellow Supply Chain Management professionals PMAC's *Certification Readiness Classes (CRC)*.

The CRC will prepare you to test for the Certified Professional in Supply Management (CPSM) Exam, or the Bridge Exam (required to update a C.P.M. certification to CPSM).

The instructors will be John Bauman, CPSM, Rich Pennell, CPSM

and Amy Gress, CPSM and Adjunct Faculty for Tri-C and Cleveland State University. All three are ISM-certified trainers.

The classes will be held at the Embassy Suites on Rockside Woods Blvd on select Saturdays: May 18, June 1, 15, 29, July 13, 27, and August 10 and 24. The classes will run 9:00am to 3:00pm.

We understand that Saturdays are valuable to you, but this allows for the most efficient and

focused method to help you prepare for the exams.

Class size will be limited to 10 to 12 participants however there will be waitlist available. Contact Amy Gress at info@PMAC.org or call 216-255-6730 ASAP if you are interested!

NOTE: This class is open to Members and NonMembers. There is a substantial discount for Members. Please consider becoming a Member to take advantage of the discounts!

Plant Tour: Great Lakes Brewing Company ~ Friday, July 12, 2013

PMAC presents a Summer Tour at Great Lakes Brewing Company on Friday July 12 at 1:30pm EST.

Tour the brewery with their Supply Chain staff and learn what it takes to make great beer. Parking is not included, but a taster is!

Registrants must be 21 years old and will be required to present Photo ID at the start of the tour – no exceptions.



Watch your e-mail InBox for the invitation or check the Home Page or Event Calendar at www.PMAC.org.

If questions, please contact Marc Pesetsky at specialevents@pmac.org.

9th Annual PMAC Golf Outing ~ Monday, June 17, 2013

PMAC is proud to host our 9th Annual Golf Outing. All our welcome to join us. You work hard, so please come on out to play, or simply join us for dinner! Tee time is 9am EST. Networking & Dinner commence at 4pm EST.

This year's course is CopperTop at Cherokee Hills Golf Club located at 5740 Center Road, Valley City, OH 44280. <http://www.cherokeehillsgolf.com/> 330-225-6122

For golf package options, additional information or to register, visit www.PMAC.org and see the Home Page or Event Calendar.

Registration is open online now and is limited to 100 participants. If questions or to volunteer, please contact Marc Pesetsky at specialevents@pmac.org. **Registration Deadline: is June 1, 2013!**



**NEWLY CERTIFIED
MEMBER:**

Betty Shannon, CPSD

**RE-CERTIFIED
MEMBERS:**

Scott Bartel, CPSM
Annette Hartman, C.P.M.
Raymond Najda, CPSM
Dennis Okocha, C.P.M.
Dale Stelmach, CPSM



Break through the competition and make the move to gain supply management's most prestigious designation. ISM launched the Certified Professional in Supply Management® (CPSM®) program in May 2008. The CPSM® is the credential that surpasses the demands of the international marketplace with multi-faceted skills in areas such as *finance, supplier relationship management, organizational global strategy and risk compliance*. It can give you the edge you need in this global marketplace along with the **potential to earn more** (ISM 2012 Salary Survey).

For significantly less money than other professional development opportunities you can boost the effectiveness of your bachelor's degree and practical work experience by becoming a CPSM®. Register now to get the integrated skill set that will set you apart from the competition.

CPSM® Eligibility:

Three years of full-time, professional supply management experience (nonclerical, non-support) with a bachelor's degree from regionally accredited institution or international equivalent

OR

Five years of full-time, professional supply management experience (nonclerical, non-support) without a qualified bachelor's degree

AND

Successfully pass three CPSM® Exams, OR, if you are a C.P.M. in good standing, pass the Bridge Exam

CPSM® Bridge Exam

Certified Purchasing Managers (C.P.M.s) in good standing only need to take one Bridge Exam. The CPSM® Bridge Exam is a single exam covering content not included in the current C.P.M. Exams. **Note: Last day to register for the CPSM® Bridge Exam is December 31, 2014. Last day to take the CPSM® Bridge Exam is December 31, 2015**

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PMAC will be conducting a CPSM & Bridge Certification Readiness Class (CRC) which runs late Spring into Summer. If interested, email Info@PMAC.org ASAP or call the office at 216-255-6730! We'd love to help you learn!

