

Board of Directors

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- Christine Lang, CPSM
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- Nick Kousma, Treasurer
- John Bauman, CPSM
Professional
Development
- Michael Hakes,
Special Events
- Tony Kurnick, Marketing
- Lynn Milicevic, C.P.M.
Program Manager
- Rich Pennell, CPSM
Communications

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A Year in Review...

2014-2015 marked our 101st year as an organization and the Board of Directors focused on creating value for our membership as our number one priority to start our next century. Looking back on our year, we are grateful for our members and believe that we helped to provide value in many ways:

- **Themed Dinner Meetings**
- **Engaging Speakers**
- **Fall Tour - Greater Cleveland Food Bank**
- **Name Change (ISM-Cleveland, Inc.)**
- **Joint Meeting with APICS - Cleveland**
- **Trade Show**
- **Certification Readiness Classes**
- **Bridge Exam Review Classes**
- **Spring Tour - Watt Printers**
- **Professional Development Seminar ("Blueprints for Buyers")**
- **S. Holmes Mansfield Award**
- **Scholarship Awards**
- **Giving back to the Community**
 - **Junior Achievement Bowl-A-Thon**
 - **Kidney Walk**

2014-2015 Special Events

Month	Special Event	Title
November	Fall Tour	Greater Cleveland Food Bank
March	Community Involvement	JA Bowl-A-Thon
March	Trade Show	Trade Show
April	Spring Tour	Watt Printers
May	Spring Seminar	Blue Prints for Buyers - Jergens, Inc.
June	Community Involvement	Kidney Walk

2014-2015 Dinner Meeting Events

Month	Speaker	Title	Company	Theme	Focus	Topic
September	Chris Seal	Global Business Solutions	RR Donnelley, Inc.	The Future of SCM	The Future	"How RR Donnelley has transformed the supply chain for its customers"
October	Ron Emery	President	Alchemy Associates	Local SCM Author Spotlight	Competitive Advantage	The Dysfunctional Organization
November	Rebecca Morgan	President	Fulcrum Consulting Works Inc.	Bring your Boss Night	Operational Excellence	The Role of Supply Chain in Profitable Growth
January	Thomas Nather	Director, SCM Enterprise System Services	Cleveland Clinic	SCM in Healthcare	Materials Handling & Management	The Mysteries behind Material Handling in Healthcare: There are NONE
February	Kevin Rhodes	Vice President Human Resources	Ridge Tool Company	Joint APICS Meeting	Ethics	Ethics - "There is never a free lunch"
March	Karen Evanoff	Vice President of Global Supply Chain	HID Global	Trade Show	Sales & Operations Planning (S&OP)	S&OP: It's not just an acronym
April	Doreen Schreiber	Business Recycling Specialist	Cuyahoga County Solid Waste Division	Business Meeting	Sustainability / Recycling	Contracting for Waste and Recycling Services and Successful Recycling in Your Workplace
May	Jeff Nischwitz	Founder	Nischwitz Group	Awards and Scholarship	Leadership	Unmask and Unleash Your True Leader

Upcoming Events - For more info, visit www.PMAC.org



ISM - CLEVELAND 2015 - 2016 DINNER MEETINGS:

~ 2015 ~

September 17 ~ October 15 ~ November 19

~ 2016 ~

January 14* ~ February 18 ~ March 10*

April 14* ~ May 19 ~ September 15

October 20 ~ November 17

* = 2nd Thursday of the Month

~ All begin at 5:30pm EST ~

DEVELOPMENT:

ISM Risk Management Conference

~ June 3, 2015 ~ Arlington, VA

ISM Metrics & Analytics Symposium ~ July 30 -
31, 2015 ~ Philadelphia, PA

2015 Utility Purchasing Management Group
Conference ~ Sept. 20-22, 2015 ~ Denver, CO

ISM AFFILIATE WEBCAST:

Project Management

~ July 16, 2015 ~ Time is TBD ~ No Fee

ISM - CLEVELAND SPECIAL EVENTS:

CERTIFICATION READINESS CLASSES - See
page 4 of [this Buylines](#)

KIDNEY WALK 2015

~ June 7, 2015 ~ 8am Start ~ Great Lakes Science
Center ~ Cleveland OH

SOURCING SOLUTIONS

~ September 30 - October 1, Cleveland, OH

UNDER DEVELOPMENT:

~ Fall Tour ~ Fall Seminar

Welcome NEW Members

Member Name

Michelle Allison

Brent Barley

P Michael DeShane

Jacqueline Gallagher

Dawn Gerakis

Thomas P Gerity, CPSM

Lisa Gossett

Christy Linden

Sabrina Luan

Michelle Madden

Dennis Neiger

Nadine T Oliver, C.P.M.

William Teater

Cari Williams

Velvet Workman

Company

Waxman Industries Inc.

Lincoln Electric

Lincoln Electric

ASG, Div. of Jergens, Inc.

Mickey Thompson Tires

West-Ward Pharmaceuticals

Ridge Tool Co

Channel Products Inc.

Bendix CVS

Ridge Tool Co

Case Western Reserve University

Avtron Aerospace Inc.

Parker Hannifin Corp

Akron Brass Company

Position

Forecast Analyst

Geologist

Senior Buyer

Purchasing Agent/Planner

Purchasing

Purchasing Manager

Supervisor, Import/Export

Sr. Commodity Manager

Senior Buyer/Planner

Indirect Materials Buyer & SAP SRM Lead

Commodity Manager

Agent Contract Spec

Strategic Sourcing Manager

Strategic Procurement Team Lead

Senior Buyer



MEMBER TRANSITION:

Christine Lang to
HDI Landing Gear

Welcome NEW Cleveland State University Student Members

Kevin Budziak

Gechbury Chea

Suzanne Hall

Xin Jin

Allen Nisius

Dan Simmons

Yvonne Stone

Alex Tevetkov



ISM - Cleveland is a proud Supporting Sponsor of:

What Is Sourcing Solutions?

Sourcing Solutions is a powerful procurement program which brings together buyers and suppliers of fabrications, metal stampings, components, special tooling and dies, assemblies and more. The program is designed to introduce buyers to top-quality suppliers in a single location who have been pre-screened based on buyer specifications.

Why Attend?

Attend to find strategic supplier partners that will boost your competitive edge. There is no cost to attend for buyers and all members of the

purchasing team, including supply chain managers, procurement professionals engineers, designers and specifiers. For further details or questions, please contact Ilene Schwartz, Program Manager, at 216-901-8800 or ischwartz@pma.org or visit: <http://www.pma.org/sourcingsolutions/>



Best Wishes to the Attendees of our CRC Courses as they prepare to take their Exams for CPSM Certification:

CPSM

Bridge:

Kyle Gerhart
Lynn Milicevic
Paula Novak
Dennis Okocha
Cheryl Perkins
John Revay
William Wolf

CPSM

Chris Cross
Mike Hakes
Bradley Hall
Carl Henderson
Nick Kousma
Robert Pryatel
Gurvis Smith
Violet Workman



Website Update:

We are in the process of updating our website to reflect our recent name change. You can continue to find information on our present website www.pmac.org. That web address will be updated to automatically redirect you to www.ismcleveland.com when that has launched. *Stay tuned !*

Support ISM - Cleveland and the National Kidney Foundation!

ISM - Cleveland is proud to be participating in this year's Kidney Walk to improve the lives of the 26 million Americans who are living with kidney disease and the 73 million at risk.

This year's walk is Sunday June 7, 2015 - Start time: 9AM (following 8AM check-in) at the Great Lakes Science Center in Cleveland, OH. Registration is quick and easy! Simply go to www.kidney.org and register for the **2015 NORTHEAST OHIO KIDNEY WALK** under the team "**ISM-Cleveland Walk Team**"

Their website enables you to not only register yourself, your family, and your friends but also allows you to make a contribution to this year's National Kidney Foundation fundraising campaign. Our goal, as ISM-Cleveland, is to raise \$1,000 for this worthy cause. *Will you help us?!*

Please contact Tony Kurnick if you have questions. Simply at ismclevmarketing@gmail.com.



Kidney Walk

Thanks also to the CRC Instructors for sharing their time, knowledge & experience:

Gene Mack
John Baumann
Rich Pennell

Participate in The Report on Business Survey

We are recruiting for *The Report on Business* (ROB) survey we support in conjunction with John Carroll University. The purpose of the survey is to take a monthly 'pulse' on business conditions in our area. The surveys are used by our parent organization, the *Institute for Supply Management* (ISM), in reporting economic conditions in various regions of our country and in a multitude of industries. The *ISM Report on Business* has become one of the most reputable economic reports in the U.S., serving as a barometer of the national economy, and is also used by leading companies, economists, and economic policy makers alike.

We have new opportunities for additional participants in our region. This is what we are requesting of you for help: During the last week of each month, you would receive an email with a link to a qualitative survey. In it you are asked about your observations of General Business Conditions and New Orders by rating each question as "Better than a Month Ago", "Same as a Month Ago" or "Worse than a Month Ago." Additional observations are sought for Commodity Prices, Inventories and Employment as being "Higher than a Month Ago", "Same as a Month Ago" or "Lower than a Month Ago."

Your time would be minimal, but your insights would be extremely valuable. The survey can be completed on-line, and completing it normally takes no more than 10 minutes.

Please contact Tony Kurnick to participate. Simply email your contact information to him at ismclevmarketing@gmail.com.

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**Please Support our
2014 - 2015 Sponsors:**



National Industrial Lumber Company



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Get Certified this Summer! Let ISM - Cleveland, Inc. help you!

We are pleased to offer to our membership and fellow Supply Management professionals ISM-Cleveland's *Certification Readiness Classes* (CRC) this summer. We are offering courses on Modules 2 & 3 for the Certified Professional in Supply Management (CPSM) certification to help get you prepared for the exams. Go to www.pmac.org to learn more and to register.

**Module 2, Effective Supply Management
May 30, 2015 and June 27, 2015**

**Module 3, Leadership in Supply Management
August 22, 2015 and September 26, 2015**

The classes will be held from 9:00am to 3:30pm at the Embassy Suites Hotel on Rockside Woods Blvd. (near the Rockside Road exit off I-77) in Independence, Ohio. (Class size will be a minimum of 6, with a maximum of 10 to 12 participants.)

This class is open to Members and Non-Members alike. **There is a substantial discount for our members.** Please consider becoming a member to take advantage of the discounts!

C.P.M.s interested in the CRC Bridge Course should email John Bauman at ismclevprodevelopment@gmail.com without delay! Your exam deadline is Dec. 31, 2015!

